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FORTY-SIXTH ANNUAL REPORT  
**ROYALITE OIL COMPANY, LIMITED**  
1966



# ROYALITE OIL COMPANY, LIMITED

## 1966 ANNUAL REPORT

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### *The Annual Meeting of Shareholders*

The Annual and Special General Meeting of the Shareholders will be held at the Head Office of the Company at 11:00 a.m. on Friday, April 28, 1967.

ROYALITE BUILDING • CALGARY, ALBERTA

# ROYALITE OIL COMPANY, LIMITED

## DIRECTORS

GEORGE E. EDWORTHY

CHARLES HAY

J. HOWARD KELLY, Q.C.

W. C. MAINWARING, O.B.E.

F. O. MEIGHEN, Q.C.

J. W. MORGAN

C. A. STOLLERY

R. L. THOMPSON

J. LAWSON VALENS

D. S. WOODMAN

## OFFICERS AND ADMINISTRATIVE MANAGEMENT

CHARLES HAY, Chairman of the Board

J. LAWSON VALENS, President

R. L. THOMPSON, Vice-President

H. OGSTON, Vice-President

R. C. SMITH, Secretary

R. C. CONDON, Treasurer

D. S. ROBERTSON, Controller

## LEGAL COUNSEL

E. J. CHAMBERS, Q.C., Calgary, Alberta

## AUDITORS

CLARKSON, GORDON & CO.



## HIGHLIGHTS OF THE YEAR

FINANCIAL	1966	1965
Operating revenue . . . . .	\$72,962,949	\$62,948,003
Net earnings . . . . .	3,306,158	2,743,824
Working capital . . . . .	4,741,433	7,266,918
Property, plant and equipment (net) . . . . .	37,455,730	37,546,659
Earnings retained and employed in the business . . . . .	20,763,442	18,079,454

OPERATING	1966	1965
Crude oil — Company net (bbls.) . . . . .	1,712,491	1,677,726
Natural gasoline (bbls.) . . . . .	354,000	377,000
Propane (gals.) . . . . .	6,395,000	5,380,486
Sales of gasoline, heating oil and diesel fuels (gals.) . . . . .	184,720,165	177,577,995
* Number of marketing outlets . . . . .	1,781	1,823

\* Includes 227 outlets operated for Anglo-Canadian Oils Limited in 1966.

# FORTY-SIXTH ANNUAL REPORT

## TO THE SHAREHOLDERS:

New levels in earnings and sales were achieved by the Royalite Oil Company, Limited in 1966, the second year since the reorganization of exploration, production, manufacturing and marketing operations. Net profit, after provision for income taxes, amounted to \$3,306,158. This compared with \$2,743,824 recorded in the previous year and represents an improvement of 20%.

While production revenues increased, they were offset by additional costs, primarily due to a more active exploration program. As a result, net earnings from this source were reduced slightly.

Marketing earnings improved, reflecting higher sales volumes, greater stability in selling prices, and additional economies realized from continued implementation of the reorganization plan adopted in 1965. Arrangements were concluded to obtain required data processing service by contract effecting a substantial reduction in expense.

Capital expenditures for construction and development amounted to \$3,516,054 during the year. Outstanding preferred shares were redeemed at a cost of \$4,150,541, and as a result working capital decreased by \$2,525,485 in 1966. Retained earnings amounted to \$20,763,442, compared with \$18,079,454 in the previous year.

In 1966, Royalite acquired a controlling interest in Western GMC Truck Centre Ltd. of Edmonton, Alberta, a large truck sales and service organization. The results of its operations have been included in the Company's consolidated statements.

## EXPLORATION AND DEVELOPMENT

The Company participated in the drilling of 41 wells in 1966. Seventeen were completed as oil wells, eleven as gas wells and thirteen were abandoned.

In Alberta, two of the oil wells were completed in the Zama Lake area, two in the Mitsue field, one in Nipisi and two at Clive. Ten oil wells were completed in Southeastern Saskatchewan. The gas wells were located in Alberta, one in the Harmattan Elkton field, one at Rowley, six in the East Calgary field, two in the Rainbow area and one at Whitefish.

During the year, the Company acquired a 31.6% interest in 1,600 acres in the Mitsue field and a 6% interest in 693 acres in the Nipisi and Kaybob fields. In addition, a 6% interest was acquired in approximately 400,000 acres of reservations and permits in Alberta, 400,000 permit acres in Saskatchewan and 2,700,000 acres in the Northwest Territories.

Net non-producing land at December 31st totalled 626,094 acres, compared with 432,279 acres at the previous year end. Net producing acreage increased over the same period from 56,465 acres to 56,584 acres.



## PRODUCTION AND PIPELINES

Net crude and condensate production amounted to 1,712,491 barrels compared with 1,677,726 barrels in the previous year. Net gas produced and sold was 14,132,000 Mcf, an increase over 11,910,000 Mcf recorded in 1965.

Company plants in Turner Valley recovered 354,000 barrels of absorption gasoline compared with 377,000 barrels in the previous year. Propane production amounted to 6,395,000 gallons. Sulphur recovery, including the Company's share of production from plants in unitized fields, was 9,340 long tons compared with 8,150 long tons in 1965.

The Harmattan Leduc Unit in Central Alberta was enlarged on August 1, 1966, to include Company-interest lands for a 2.27% participation. Since October, sour gas from the field has been processed through a new gas plant with designed throughput of 42 million cubic feet per day of raw gas, a recovery of 15.5 million cubic feet per day of residue gas and 805 long tons per day of sulphur.

The Ingoldsby field in Southeast Saskatchewan, in which the Company has an 11.5% interest, was unitized effective September 1, 1966. The purpose of unitizing was to increase the current production rate through infill drilling and to provide operations in accordance with good engineering principles.

In compliance with an order from the Alberta Oil and Gas Conservation Board, gas and water injection rates were further increased in the Turner Valley field to balance withdrawals and to increase oil recovery.

The Harmattan Area plant of Central Alberta, in which the Company has a 3.2% interest, was expanded to include "Deep-Cut" liquefied petroleum gas recovery facilities. As a result, the Company's share of production of propane, butane and pentanes plus was increased.

At the year end the Company owned interests in 975 oil wells and 289 gas wells. Royalite's net interest was equivalent to 157 oil wells and 78 gas wells.

The Company's pipeline systems transported 9,001,000 barrels of crude oil, condensate and absorption gasoline, compared with 8,082,000 barrels in the previous year, an increase of 11%.

## REFINING

The labour dispute, which affected operations at the Kamloops and Saskatoon refineries, continued into early 1966. Operations were resumed at Kamloops in February and at Saskatoon in March. Subsequently, both refineries operated at capacity for the balance of the year.

Capital programs at manufacturing plants included the construction of a 35,000 barrel storage tank and modification to the catalytic reforming unit at the Kamloops refinery.

## MARKETING

Increases in sales of petroleum and related products, improved efficiencies in methods of distribution and continued diversification highlighted the marketing activities in 1966. As the year progressed, selling prices stabilized in some marketing areas. These factors combined to offset the increased costs of services and supplies and to improve earnings. The program of consolidation of sales outlets

continued, strengthening the Company's marketing position. At the year end 1,781 retail and bulk dealerships, agencies, and branches were marketing Royalite products.

A program directed to the promotion of tires, Royalite brand batteries, automotive accessories and chemicals was effective in obtaining widespread consumer acceptance, as evidenced by substantial sales increases.

Now in its fourth year, the Company's weekly half hour television and radio program "Windfall" continued to receive favourable response.

The Royalite "Farm Centre" opened in Regina in late 1966, provides a complete line of petroleum and related products and services, and is indicative of the Company's plans to provide improved service to farming communities throughout the West.

## OUTLOOK

The Canadian oil and natural gas industry continued to establish production records during the year with further improvement expected in 1967.

Production of crude oil and natural gas liquids averaged approximately 1,015,000 barrels per day in 1966 compared with 922,000 barrels per day in 1965, an increase of 10%. Sales of natural gas averaged 2.8 billion cubic feet per day compared with 2.6 billion cubic feet per day in the previous year.

In 1967, crude oil and natural gas liquids production is expected to average 1,055,000 barrels per day and natural gas sales are projected to increase to 3.2 billion cubic feet per day.

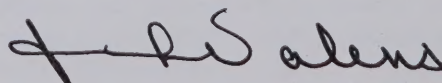
Royalite's production of crude oil, condensate and liquefied petroleum gases in 1967 should be comparable to the previous year. Absorption gasoline production is expected to decrease as a result of a decline in gas processed at the Turner Valley plant. Natural gas sales are forecast to decrease, principally due to the decline in sales from the Turner Valley field. Sulphur production will improve as a result of a full year of operation of the Harmattan Leduc Unit plant.

Syncrude Canada Limited, in which Royalite owns a 10% interest, continued research in the Athabasca oil sands.

Expansion of the Western Canadian economy adjusted to a moderate pace in the last half of 1966, particularly in the construction and lumbering industries. Good growing conditions prevailed with the agricultural community successfully harvesting a record grain crop. The Company continues to compete aggressively by adopting new marketing techniques and testing others to meet the requirements of the urban and rural consumer.

In a year when new records in earnings and sales volumes were established, Royalite was able to maintain its high standard of product quality and customer service. The Board realizes that this achievement is attributable in good part to the conscientious manner in which the men and women of the Company have fulfilled their responsibilities, and records its gratitude.

Submitted on behalf of the Board of Directors,



President.



# ROYALITE OIL COMPANY, LIMITED

AND SUBSIDIARY COMPANIES

## STATEMENTS OF CONSOLIDATED EARNINGS

FOR THE YEAR ENDED DECEMBER 31, 1966 (with comparative amounts for 1965)

	EARNINGS (Note 1)	1966	1965
REVENUES:			
Gross sales and other operating revenues . . . . .		\$72,962,949 ✓	\$62,948,003 ✓
Less—Gasoline and fuel taxes . . . . .		12,903,554 ✓	11,969,343 ✓
Net sales and other operating revenues . . . . .		60,059,395 ✓	50,978,660 ✓
Dividends and interest income . . . . .		596,171	564,462 ✓
		<u>60,655,566</u>	<u>51,543,122</u>
DEDUCTIONS:			
Purchased petroleum products and merchandise . . . . .		32,786,206 ✓	25,535,071 ✓
Operating, selling and administrative expenses . . . . .		14,582,240 ✓	13,846,262 ✓
Taxes on income (Note 2) . . . . .		1,995,000 ✓	1,680,000 ✓
Other taxes . . . . .		3,732,062 ✓	3,685,015 ✓
Depreciation, depletion and amortization (Note 3) . . . . .		3,190,721 ✓	2,968,883 ✓
Interest and amortization of discount on long term debt . . . . .		1,021,457 ✓	1,083,464 ✓
Income applicable to minority interests in subsidiaries . . . . .		41,722 ✓	603 ✓
		<u>57,349,408</u>	<u>48,799,298</u>
EARNINGS FOR THE YEAR . . . . .		<u>\$ 3,306,158</u>	<u>\$ 2,743,824</u>

	RETAINED EARNINGS	1966	1965
Balance beginning of year . . . . .		\$18,079,454	\$15,550,950
Earnings for the year . . . . .		3,306,158	2,743,824
		<u>21,385,612</u>	<u>18,294,774</u>
DEDUCT:			
Dividends on preferred shares . . . . .		215,320	215,320
Premium and applicable taxes on redemption of preferred shares . . . . .		49,216	—
Write-off of depleted Louisiana gas properties . . . . .		357,634	—
		<u>622,170</u>	<u>215,320</u>
Balance end of year (Notes 7, 8) . . . . .		<u>\$20,763,442</u>	<u>\$18,079,454</u>



## CONSOLIDATED BALANCE SHEET

(with comparative figures)

## ASSETS

	1966	1965
<b>CURRENT:</b>		
Cash . . . . .	\$ 170,950	\$ 784,824
Short term investments, at cost (approximates market value) . . . . .	1,719,710	4,842,171
Accounts receivable . . . . .	10,237,196	8,891,933
Due from affiliated companies . . . . .	261,131	480,120
Inventories — (Note 4)		
Crude oil, products and merchandise . . . . .	3,859,857	2,674,117
Materials and supplies . . . . .	170,521	271,212
Prepaid expenses . . . . .	230,518	206,573
Total current assets . . . . .	<u>16,649,883</u>	<u>18,150,950</u>
<b>INVESTMENTS AND LONG TERM RECEIVABLES:</b>		
Investment in other companies, at cost —		
With quoted market value (\$6,625) . . . . .	10,000	10,000
Without quoted market value . . . . .	317,751	360,185
Advance to affiliated company . . . . .	535,047	535,047
Deposits and long term receivables . . . . .	<u>2,129,603</u>	<u>1,750,797</u>
	2,992,401	2,656,029
<b>PROPERTIES, PLANTS AND EQUIPMENT (Note 5) . . . . .</b>	<b>37,455,730</b>	<b>37,546,659</b>
<b>DEFERRED CHARGES:</b>		
Unamortized expense on long term debt . . . . .	73,852	82,057
<b>EXCESS OF COST OVER VALUES ASSIGNED TO NET TANGIBLE ASSETS, less amortization . . . . .</b>	<b><u>1,870,269</u></b>	<b><u>1,963,294</u></b>
	<u>\$59,042,135</u>	<u>\$60,398,989</u>

# COMPANY, LIMITED

RY COMPANIES

ET AS AT DECEMBER 31, 1966

balances for 1965)


## LIABILITIES

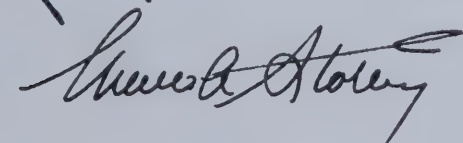
CURRENT:	1966	1965
Amounts payable to affiliated companies for product and other purchases . . . . .	\$ 5,175,900	\$ 4,488,227
Other accounts payable and accrued charges . . . . .	3,140,783	2,291,223
Income and other taxes payable . . . . .	2,457,588	3,017,250
Dividend payable . . . . .	53,830	53,830
Current portion of long term debt . . . . .	1,080,349	1,033,502
Total current liabilities . . . . .	11,908,450	10,884,032
LONG TERM DEBT (Note 6) . . . . .	18,168,330	19,240,882
MINORITY INTERESTS IN SUBSIDIARIES . . . . .	126,373	17,756
Total liabilities . . . . .	30,203,153	30,142,670

## SHAREHOLDERS' EQUITY

Capital stock —		
Preferred shares of a par value of \$25 each —		
Authorized — 400,000 shares		
Outstanding — 164,053 shares of 200,000 issued as 5¼ % Cumulative Redeemable Preferred Shares, First Series (Note 7) . . . . .	—	4,101,325
Common shares of no par value —		
Authorized — 4,000,000 shares		
Issued — 3,000,342 shares . . . . .	8,075,540	8,075,540
Retained earnings . . . . .	8,075,540	12,176,865
	20,763,442	18,079,454
	28,838,982	30,256,319

On behalf of the Board:

 Director.

 Director.

\$59,042,135 \$60,398,989



# ROYALITE OIL COMPANY, LIMITED

AND SUBSIDIARY COMPANIES

## CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

FOR THE YEAR ENDED DECEMBER 31, 1966 *(with comparative amounts for 1965)*

SOURCE OF FUNDS:	1966	1965
Earnings for the year . . . . .	\$ 3,306,158	\$ 2,743,824
Add:		
Depreciation, depletion and amortization . . . . .	3,190,720	2,968,883
Other non-cash items . . . . .	9,427	213,215
Disposal of capital assets — book value . . . . .	221,661	206,194
Funds provided from operations . . . . .	6,727,966	6,132,116
Working capital of acquired subsidiary . . . . .	318,304	—
Total funds provided . . . . .	<u>7,046,270</u>	<u>6,132,116</u>
APPLICATION OF FUNDS:		
Additions to properties, plants and equipment . . . . .	3,516,054	2,336,957
Reduction in long term debt . . . . .	1,315,135	1,505,160
Investments, mortgage loans and sundry payments . . . . .	319,705	165,083
Dividends on preferred shares . . . . .	215,320	215,320
Redemption of preferred shares . . . . .	4,150,541	—
Purchase of shares of a subsidiary . . . . .	55,000	—
Acquisition of non-current assets of Purity 99 Oil Ltd. less non-current liabilities assumed in part consideration . . . . .	—	2,911,500
Advance of working capital to Anglo-Canadian Oils Limited . . . . .	—	535,047
Total funds applied . . . . .	<u>9,571,755</u>	<u>7,669,067</u>
DECREASE IN WORKING CAPITAL	2,525,485	1,536,951
Working capital at beginning of year . . . . .	7,266,918	8,803,869
WORKING CAPITAL AT END OF YEAR	<u>\$ 4,741,433</u>	<u>\$ 7,266,918</u>

# ROYALITE OIL COMPANY, LIMITED

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 1966

### 1. OPERATING AGREEMENTS:

Royalite manages and operates the marketing facilities of Anglo-Canadian Oils Limited, an affiliated company. Such operations, while conducted under the Royalite emblem, are carried out on behalf of Anglo-Canadian and are not reflected in the accompanying financial statements except to the extent of the working capital advanced to that company.

Royalite's refining facilities are leased to The British American Oil Company Limited for operation by that company for its own account. British American supplies the petroleum product requirements of Royalite's marketing operations.

British American manages and operates for Royalite's account the companies' producing oil and gas properties, pipelines and gas plants and explores and evaluates Royalite's unproven properties. Royalite participates in all unproven properties acquired after January 1, 1965 by British American and retains the right to purchase proven property for its own account.

### 2. INCOME TAXES:

- (a) Exploration and development expenditures, to the extent that they are allowable deductions for tax purposes, are claimed in the year in which they are incurred or as soon thereafter as possible, regardless of the treatment followed in the accounts.
- (b) For Canadian income tax purposes the companies claim the maximum capital cost allowances rather than the depreciation charged in the accounts. In 1966, depreciation charged in the accounts exceeded available capital cost allowances resulting in an increase of \$70,000 in income taxes otherwise payable. Accumulated income tax reductions to December 31, 1966, arising from claiming capital cost allowances in excess of depreciation recorded in prior years, amount to \$1,825,000.

### 3. DEPRECIATION, DEPLETION AND AMORTIZATION:

Depreciation, depletion and amortization in the statement of consolidated earnings consist of:—

	1966	1965
Depreciation of plant and equipment . . . . .	\$2,206,536	\$2,031,769
Depletion of acquisition costs of productive properties . . . . .	159,253	155,032
Amortization of non-producing properties, drilling costs and other intangible assets . . . . .	824,932	782,082
	<u>\$3,190,721</u>	<u>\$2,968,883</u>

Policies governing depreciation, depletion and amortization are as follows:—

- (a) Exploration and development costs — The companies follow the practice of charging to expense, as incurred, the cost of all dry holes and all exploration expenditures except the initial acquisition costs of oil and gas properties. These latter costs, together with the cost of successful wells, are capitalized and charged against earnings on a unit of production or other amortization basis.
- (b) Investment in plants and equipment — Charges are made against earnings for depreciation of investment in plants and equipment based on engineering reviews of the remaining service lives of the assets using either the straight line or the unit of production method, whichever is appropriate.

#### 4. INVENTORIES:

Inventories of crude oil, refined oils and merchandise are valued at the lowest of average cost applied on the "first-in, first-out" basis, replacement cost or net realizable value. Materials and supplies are valued at cost, or less, depending on the condition of the items.

#### 5. PROPERTIES, PLANTS AND EQUIPMENT:

	GROSS INVESTMENT AT COST	ACCUMULATED DEPRECIATION DEPLETION AND AMORTIZATION	NET INVESTMENT 1966	NET INVESTMENT 1965
Production . . . . .	\$42,354,647	\$25,753,109*	\$16,601,538	\$16,549,367
Bituminous sands project . . . . .	2,672,321	—	2,672,321	2,542,071
Pipelines . . . . .	5,160,549	3,962,050	1,198,499	1,347,793
Refining . . . . .	15,862,371	10,452,168	5,410,203	5,988,505
Marketing . . . . .	19,823,983	8,818,054	11,005,929	10,521,717
Other . . . . .	1,090,346	523,106	567,240	597,206
	<u>\$86,964,217</u>	<u>\$49,508,487</u>	<u>\$37,455,730</u>	<u>\$37,546,659</u>

\* Includes accumulated depletion of \$5,099,629 with respect to acquisition costs of productive properties.

#### 6. LONG TERM DEBT:

	DECEMBER 31	
	1966	1965
4¾ % Sinking Fund Debentures, Series B, due December 1, 1975 . . . . .	\$12,822,000	\$13,622,000
5% Sinking Fund Debentures, Series C, due December 1, 1972 . . . . .	1,178,000	1,378,000
Total debentures—\$1,000,000 to be redeemed December 1 each year and balance in 1975 . . . . .	14,000,000	15,000,000
5½ % Note payable to Purity 99 Oil Ltd. due December 1, 1970 . . . . .	5,000,000	5,000,000
Other long term obligations of the companies . . . . .	248,679	274,384
	<u>19,248,679</u>	<u>20,274,384</u>
Less instalments due within one year included in current liabilities . . . . .	1,080,349	1,033,502
	<u>\$18,168,330</u>	<u>\$19,240,882</u>

#### 7. REDEMPTION OF PREFERRED SHARES:

Effective January 1, 1967, the 164,053 5¼ % Cumulative Redeemable Preferred Shares of a par value of \$25.00 each were redeemed for cash at the redemption price of \$25.25 per share. Marketable securities (cost \$3,696,294) and cash (\$446,044) were used for this purpose. The accompanying financial statements have been adjusted to give effect to the redemption as at December 31, 1966.

In accordance with Section 61 of the Canada Corporations Act, an amount of \$4,101,325 included in the balance of retained earnings has been designated as capital surplus.

#### 8. RESTRICTION ON DIVIDENDS:

Under the terms of the Company's Trust Indenture, the amount of retained earnings available for the payment of dividends on common shares is restricted to consolidated net earnings since August 31, 1955, plus \$800,000 after deducting dividends declared on preferred shares.



## 9. LONG TERM LEASES:

The companies have long term (three years and over) leases for buildings and service stations with approximate rentals payable in 1967 of \$1,493,000. Rental income from properties subleased to others is estimated at \$746,000 for 1967.

## 10. DIRECTORS' REMUNERATION:

The remuneration of Directors, including the salaries received by Directors who are employed by the Company, totalled \$87,269 in 1966.

## AUDITORS' REPORT

*Clarkson, Gordon & Co.*  
*Chartered Accountants*

850 Elveden House, Calgary, Canada

To the Shareholders of  
ROYALITE OIL COMPANY, LIMITED.

We have examined the consolidated balance sheet of Royalite Oil Company, Limited and subsidiary companies as at December 31, 1966 and the statements of consolidated earnings and source and application of funds for the year ended on that date. Our examination was made in accordance with generally accepted auditing standards and accordingly included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the accompanying consolidated balance sheet and statements of consolidated earnings and source and application of funds present fairly the financial position of the companies as at December 31, 1966 and the results of their operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

*Clarkson, Gordon & Co.*

Calgary, Alberta.  
February 2, 1967.

Chartered Accountants.

# COMPARATIVE STATEMENT

	1966	1965	1964
Operating Revenue . . . . .	\$72,962,949	\$62,948,003	\$43,797,867
Net earnings (loss) . . . . .	3,306,158	2,743,824	3,073,432
Per common share (after preferred stock dividends) . . . . .	\$1.03	84.3¢	95.3¢
Dividends paid:			
Preferred stock . . . . .	215,320	215,320	215,320
Per share . . . . .	\$1.3125	\$1.3125	\$1.3125
Working Capital . . . . .	4,741,433	7,266,918	8,600,409
Capital Expenditure . . . . .	2,896,691	8,919,149	2,538,717
†Exploration			
Capital expenditure . . . . .	619,363	165,560	152,951
Expense . . . . .	750,740	659,552	525,408
Property, plant and equipment (net) . . . . .	37,455,730	37,546,659	31,545,837
Number of employees . . . . .	933	826	690
Net acreage held:			
Producing . . . . .	56,584	56,465	55,353
Non-producing . . . . .	626,094	432,279	252,216
Production:			
Crude oil — Company net (bbls.) . . . . .	1,712,491	1,677,726	1,746,348
Per day . . . . .	4,692	4,597	4,771
Propane (gals.) . . . . .	6,395,000	5,380,486	5,985,532
Natural gasoline (bbls.) . . . . .	354,000	377,000	431,357
Sulphur (tons) . . . . .	9,340	8,150	11,034
Natural gas produced and sold (Mcf) . . . . .	14,132,000	11,910,000	11,763,664
Sales of refined products (gals.) . . . . .	205,342,000	193,851,000	146,404,000
*Number of marketing outlets . . . . .	1,781	1,823	763

†Work performed by others for Royalite account is excluded.

\*Includes 227 outlets operated for Anglo-Canadian Oils Limited in 1966.

# STATISTICAL SUMMARY

1963	1962	1961	1960	1959	1958	1957
\$39,979,481	\$40,407,108	\$38,626,934	\$30,532,790	\$29,513,898	\$29,233,523	\$30,516,001
2,653,467	2,688,954	2,143,777	1,041,621	637,681	(1,635,285)	577,964
81.3¢	82.4¢	65.2¢	28.0¢	14.3¢	(62.7¢)	12.2¢
215,320	215,320	215,320	215,320	215,320	215,320	217,346
\$1.3125	\$1.3125	\$1.3125	\$1.3125	\$1.3125	\$1.3125	\$1.3125
7,499,979	7,181,541	8,085,102	7,216,293	7,147,849	2,263,572	2,677,920
3,391,732	3,561,515	2,717,039	1,584,352	770,134	1,735,283	5,111,964
219,364	208,691	101,770	41,676	1,274	164,993	501,588
559,847	398,744	566,066	642,884	817,415	1,666,283	1,451,701
31,683,464	30,651,255	29,259,553	29,461,868	30,732,422	34,982,950	37,884,364
657	597	630	668	730	854	967
49,444	36,176	35,540	34,558	30,731	40,029	39,402
257,069	302,772	367,247	550,187	683,523	1,071,139	1,396,992
1,637,726	1,626,992	1,478,281	1,213,710	1,618,432	1,792,494	2,310,514
4,487	4,458	4,050	3,325	4,434	4,910	6,330
6,455,796	6,367,855	5,771,004	5,753,876	4,345,483	5,626,281	5,269,950
472,763	460,621	458,555	416,936	426,812	363,946	390,628
13,280	10,057	8,487	8,158	9,284	9,236	11,050
13,444,840	14,514,682	13,602,245	11,546,372	13,410,000	10,981,000	7,953,000
129,300,000	124,653,000	127,430,000	119,456,000	115,936,000	121,476,000	144,662,000
741	723	738	723	642	596	549



## CORPORATE INFORMATION

### REGISTRARS

THE ROYAL TRUST COMPANY,  
Calgary, Alberta; Vancouver, British Columbia; Winnipeg, Manitoba;  
Toronto, Ontario; Montreal, Quebec; Halifax, Nova Scotia.

EMPIRE TRUST COMPANY,  
New York City, New York, U.S.A.

### TRANSFER AGENTS

THE CANADA TRUST COMPANY,  
Vancouver, British Columbia; Winnipeg, Manitoba; Toronto, Ontario.

MONTREAL TRUST COMPANY,  
Calgary, Alberta; Montreal, Quebec; Halifax, Nova Scotia.

THE BANK OF NEW YORK,  
New York City, New York, U.S.A.

### DIVIDEND DISBURSING AGENT

THE CANADA TRUST COMPANY,  
Toronto, Ontario.

### STOCK EXCHANGE LISTINGS

CALGARY STOCK EXCHANGE

VANCOUVER STOCK EXCHANGE

TORONTO STOCK EXCHANGE

MONTREAL STOCK EXCHANGE

### OPERATING SUBSIDIARIES

MADISON NATURAL GAS COMPANY LIMITED  
owns a gas gathering system and plant for the purification  
of natural gas in the Turner Valley field of Alberta.

ROYALITE OIL COMPANY INC.  
a Corporation of the State of Delaware, operates  
Royalite's interests in the United States.

SASKATOON PIPE LINE COMPANY LIMITED  
owns a 56-mile pipeline from Interprovincial Pipe Line to the Company  
refinery at Saskatoon, Saskatchewan. (97% ownership)



